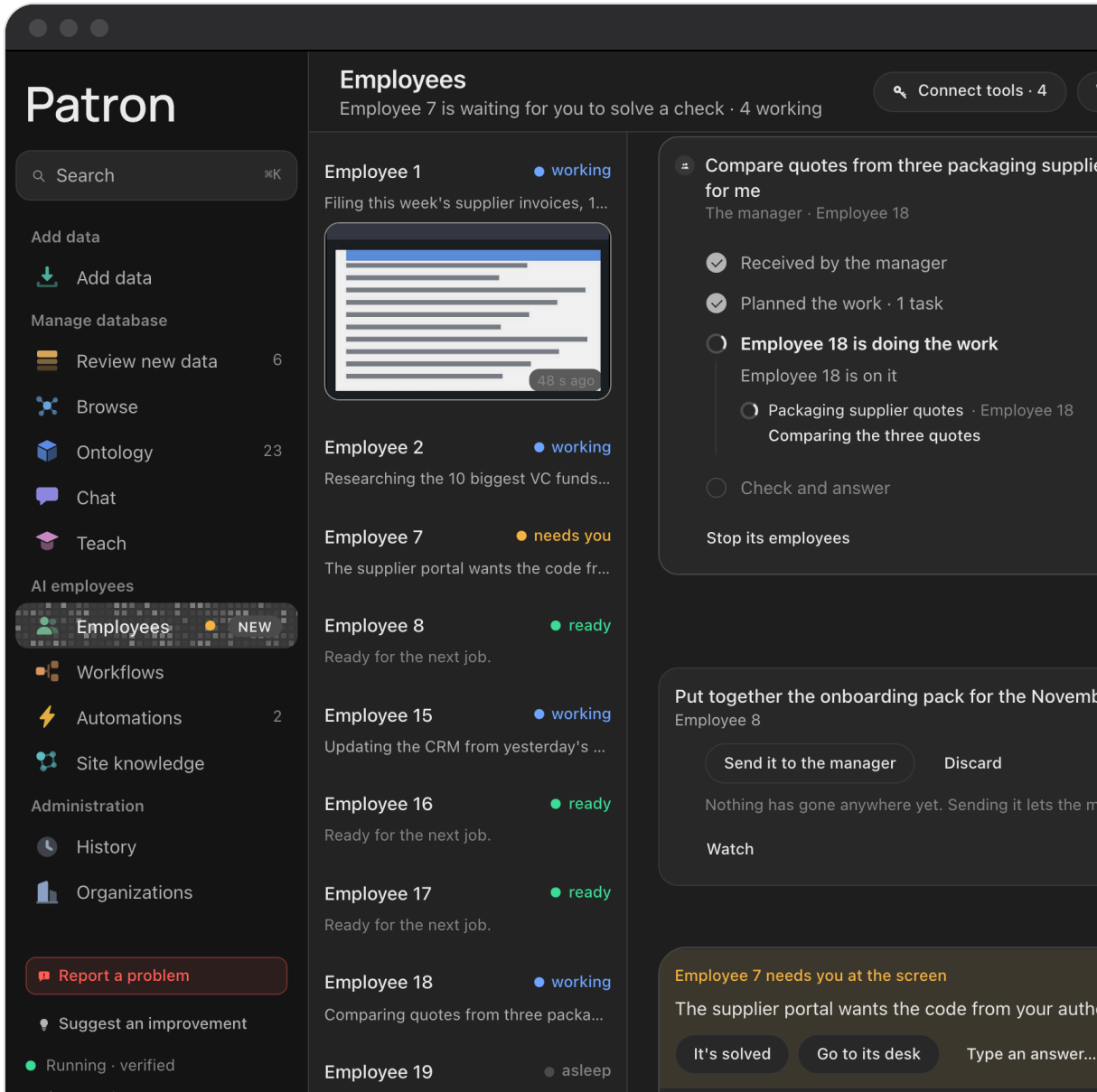
Patron Technologies

Pre-seed round · 2026

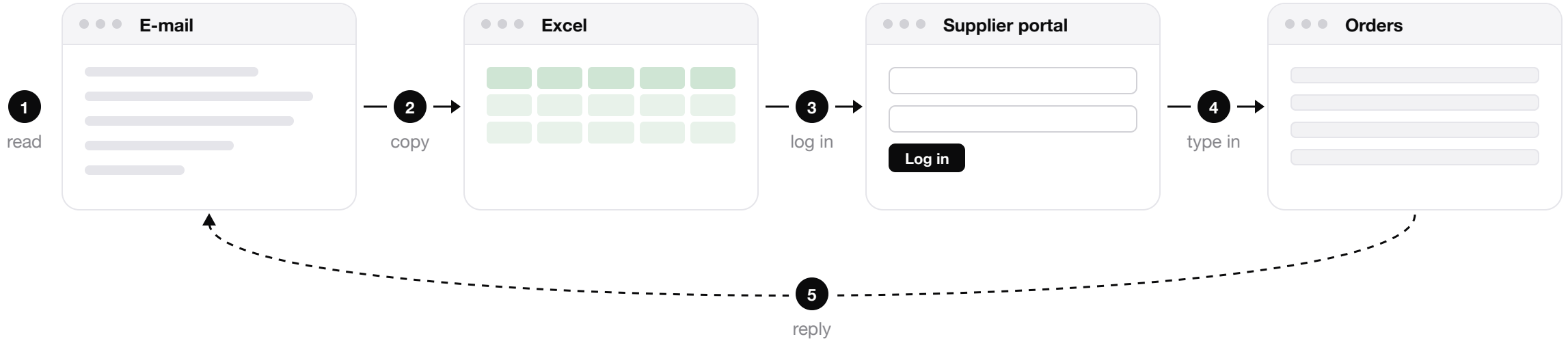
The most powerful computer use agent ever.

Built in Europe.

AI employees that do the work, use every AI model safely and connect all your data.



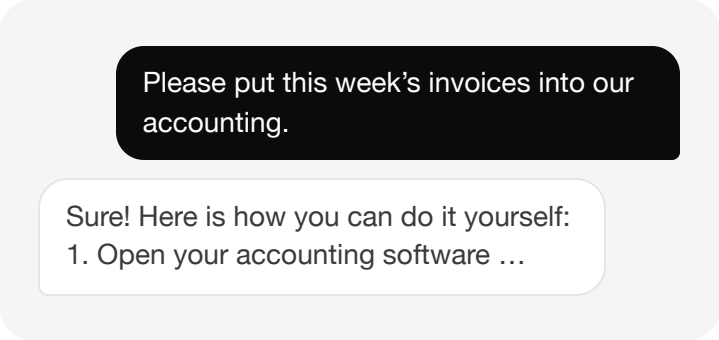
What is the problem?
Office work is copying between programs.



Four programs, five steps, all by hand. Slow and expensive.

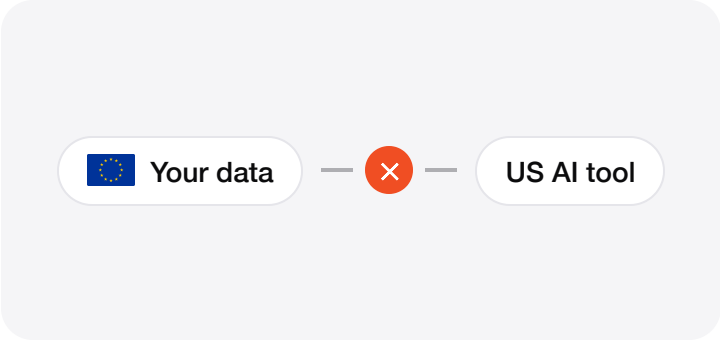
The task is an example.

Why hasn’t AI fixed this?
Chatbots can’t do the job.



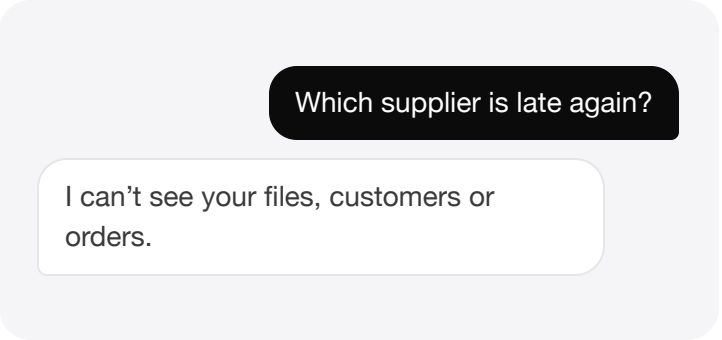
They can only chat.

They write text, but can’t click or finish the job.



Many can’t use US AI.

Lots of European companies don’t send data to US AI tools.



They don’t know your company.

They have never seen your files, rules or customers.

So we built one product that fixes all three.

The chat lines are illustrations.

What do we sell?
Three values in one product.

~~They can only chat~~

1

Digital employees

The most powerful computer use agent ever.

page 06

~~Many can't use US AI~~

2

Safe use of every AI model

The best models, used safely.

page 07

~~They don't know your company~~

3

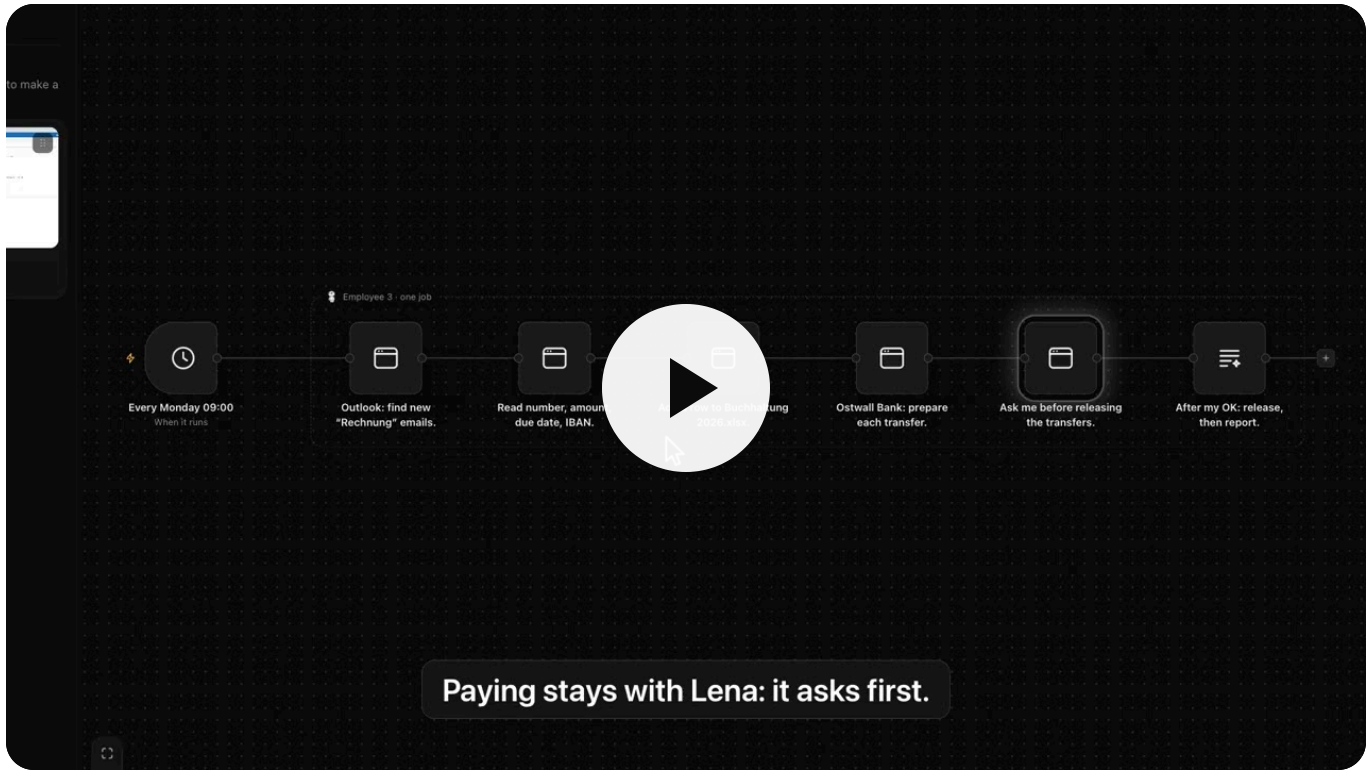
Data integration

The simpler Palantir: no interfaces to build.

page 08

In one line: digital employees that do the work, safely, with all your data.

Does it really do the work?
Watch it pay a week of supplier invoices.



1. Every Monday at 09:00
2. Finds the new invoice e-mails in Outlook
3. Reads number, amount, due date and IBAN
4. Adds a row to the accounting spreadsheet
5. Prepares every transfer in the bank
6. **Asks a person before releasing them**
7. After the OK: releases and reports

By hand — **Half a morning**

With an AI employee — **About 15 minutes**

Watch the video youtu.be/UY_-xOkXKfM

Our own recording, 3 minutes 28: one AI employee, shown the job once, then running it on a schedule. The times are an illustration, not a measurement at a customer.

Value 1: digital employees.
The most powerful computer use agent ever.

Its own computer

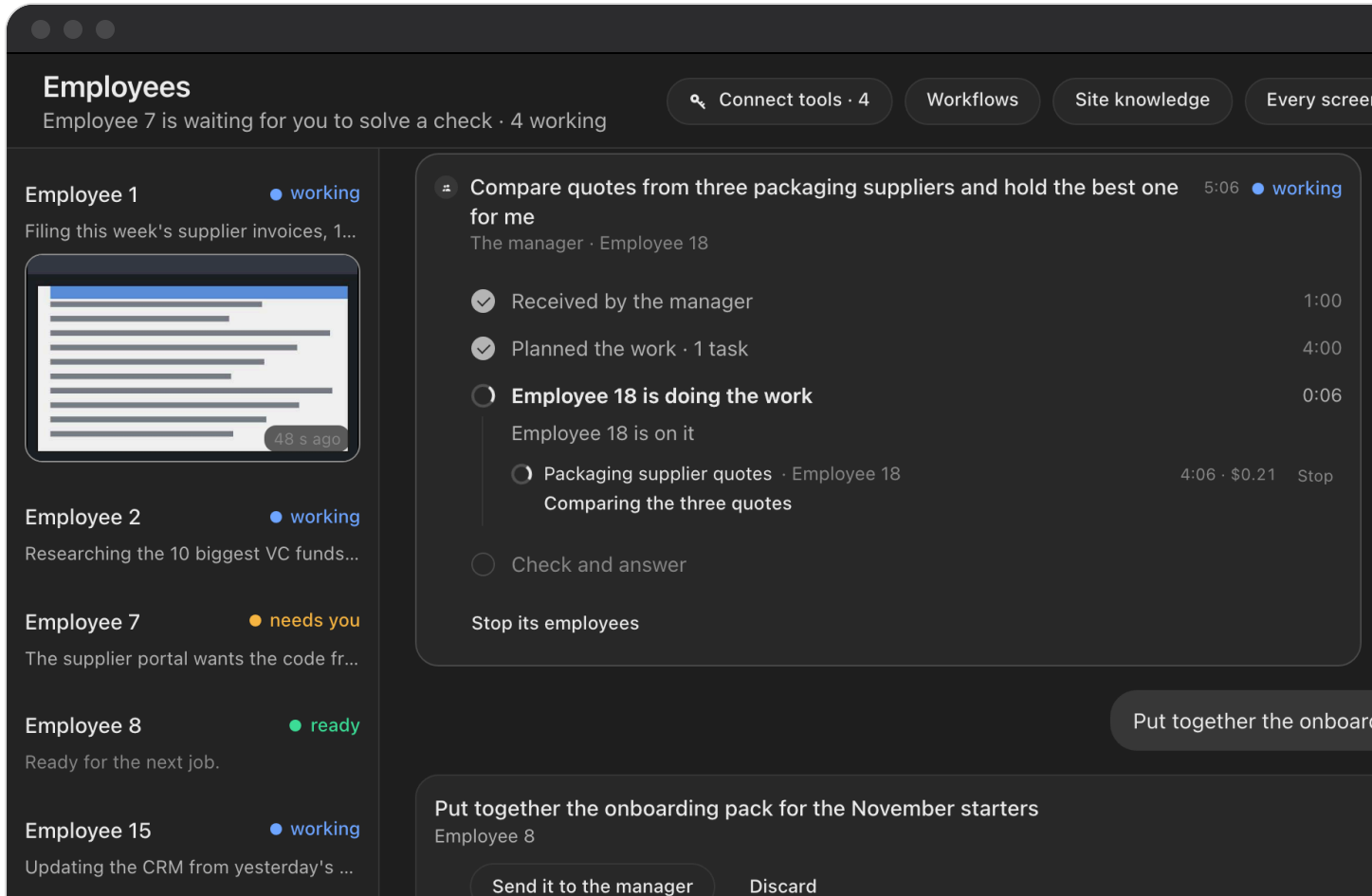
It clicks and types in any program, like a person.

Learns once

Then it just does it, in a blink.

Remembers

Your files, your rules, every past job.



The real Patron app with an example company's jobs in it.

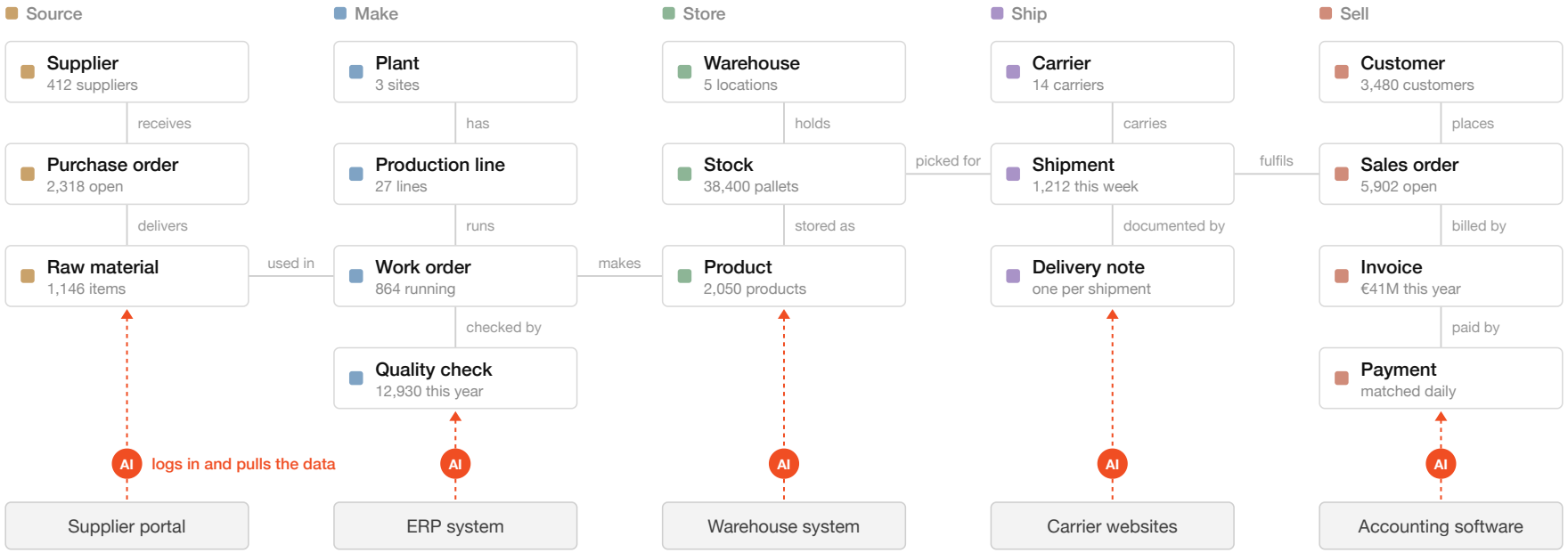
Value 2: safe use of every AI model.
The best models, used safely.



Like a safe AI chat, but for AI employees that do the work.

Claude via Google Vertex Europe, GPT via Azure EU, Mistral in the EU, routed with zero data retention. Today the requests still pass through a US routing service (OpenRouter); a direct European connection is planned.

Value 3: intelligent data integration.
The simpler Palantir: no interfaces to build.



Palantir

IT builds an interface to every system first, then has to keep it running.

Patron Technologies

AI employees log into the tools you already use. Nothing to build or maintain.

The result: everything the company knows in one place, kept up to date.

Example factory: every box is a kind of information, every red dot an AI employee collecting it from a portal. The Palantir comparison is our view.

Do companies want AI employees?
Yes. Grok Bot just proved it.

Thousands

of organizations in four weeks.

Legora · Supermicro · ServiceTitan

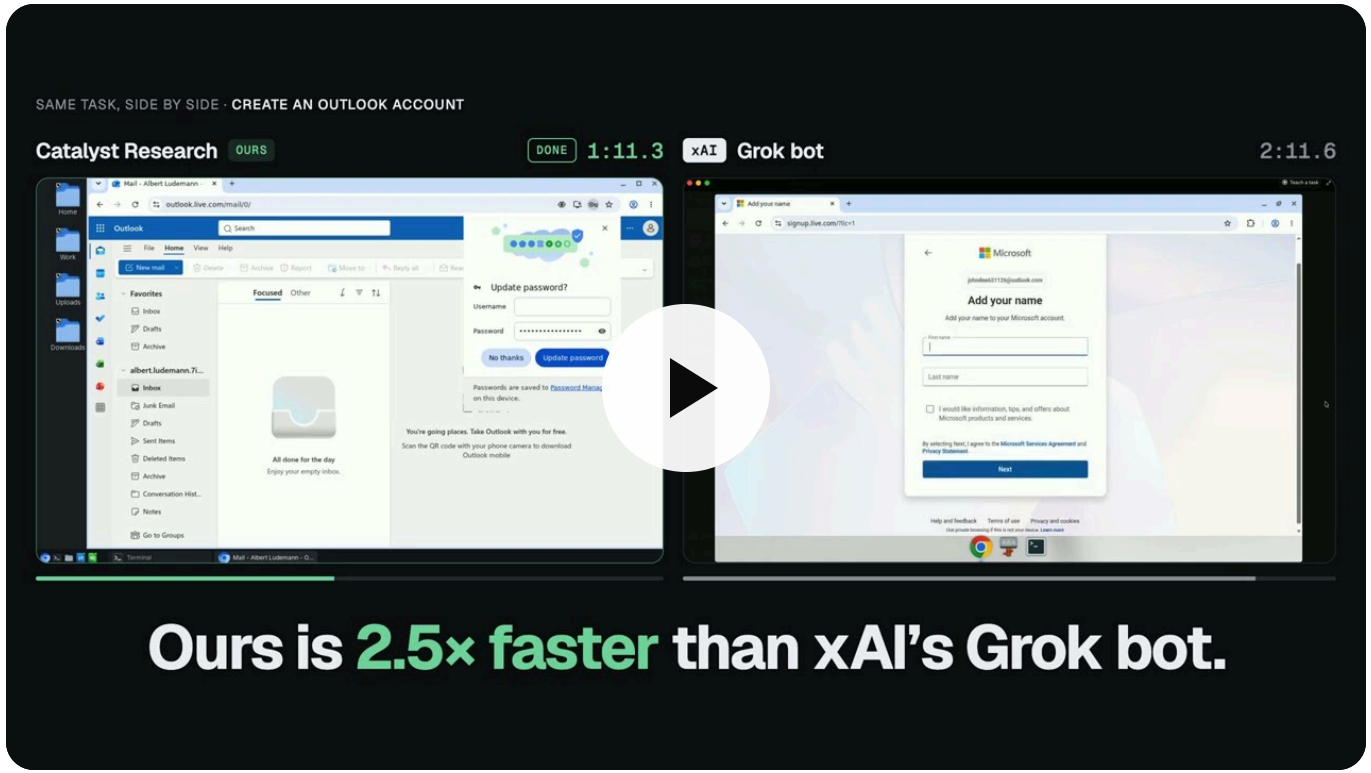
Grok Bot by xAI, 2026

- 11 Aug **Launch**
  AI teammates with their own computer
- 26 Aug **More plans**
  In more Grok and Cursor plans
- 3 Sep **Enterprise**
  Open to large companies
- 4 Sep **Real savings**
  One Bot found $100,000+ in savings

The demand is proven. Europe needs its own.

Source: xAI's own posts on x.ai: "Introducing Grok Bot" (11 Aug), "Grok Bot is now included with more plans" (26 Aug), "Grok Bot for Enterprise" (3 Sep), "Setting Grok Bot loose on procurement" (4 Sep 2026).

How fast are we?
Already faster than US frontier labs.



We can prove it. Example: Grok Bot by xAI

Same task: create an Outlook account

Over 2×

faster than Grok Bot

Patron	**Done · 1:11**
Grok Bot	**Blocked · 2:30**

Grok Bot never finished: Microsoft blocked its sign-up.

Watch the race youtube.com/watch?v=eYwLfh6GoJs

Our own recording, September 2026, under our former name Catalyst Research. Video clocks: Patron done 1:11.3, Grok Bot blocked 2:30.1. One task against one lab's agent so far.

Who else is out there?
We do all three, and we are in Europe.

	Digital employees	Safe use of every AI model	Data integration	Based in
xAI Grok Bot	✓ Known for this	—	—	USA
Langdock	—	✓ Known for this	—	Germany
Palantir	—	—	✓ Known for this	USA
Patron Technologies	✓	✓	✓	Europe

The only one that does all three, built and based in Europe.

Our view of what each company is best known for, based on what they publish (September 2026). Many offer more than that. Based in: where the company has its headquarters.

Who will buy it?

313,000 European companies.

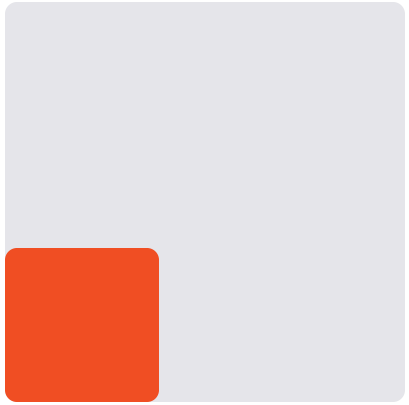


Mid-sized companies
50–249 people. We start here.

256,956

Large companies
250+ people. Next.

55,677



€124.8B
a year, all companies with 50+ staff
about 52.3 million licenses

€18.4B
a year, the 257,000 mid-sized ones

Company counts: Eurostat SBS, EU27 and Switzerland, 2023. Money: if each large company had 800 and each mid-sized company 30 licenses at €199 a month (our assumption). Squares drawn to scale.

How do we make money?

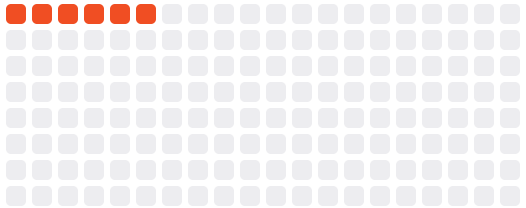
€199 a month per license, 75% of it profit.

€199

per license, per month

€50 AI use, capped

€149 profit



6 hours

of a person’s work buys one license for a whole month.

What one customer pays us per year

A large company

starts with 100 licenses, grows to 800 in our plan, 1,000+ possible

€1.9M a year — **up to €2.4M+**

A mid-sized company

starts with 15 licenses, grows to 30 in our plan, 50+ possible

€71K a year — **up to €119K+**

Every customer starts with one department and adds licenses every month. Our plan stops at the low end.

Our planned price, to be tested with the first customers. We charge per license, not per AI employee. Each license's AI use is capped at €50 a month, so a license never costs us more in AI; learned tasks replay without AI, so it costs less over time. 1,000+ and 50+ licenses per customer are what we think possible, not yet seen. Each square is one hour; a full-time month has about 160. Work cost €34.90 per hour, EU average (Eurostat, 2025).

Who is building it?
The team behind Patron Technologies.



Albert Ludemann

Co-Founder, Engineering and AI

CODE UNIVERSITY OF APPLIED SCIENCES Software Engineering

Built the product: the app and the AI employees

Co-founded jugendinvestiert.com, 20,000 users

Chaos Computer Club



Paul Füchsel

Co-Founder, Business and Sales

CODE UNIVERSITY OF APPLIED SCIENCES Entrepreneurship & Management

Leads fundraising, sales and strategic partnerships

Prior internship in M&A

Abitur 1.1, 2025

What are we raising?

€1 million for our pre-seed round.

€1M

for Patron Technologies

Round	**Pre-seed**
Runway with no sales at all	**18 months**

What the money is for



- **Team** — €400K
  3 engineers: reliability, security, new skills
- **Founder salaries** — €144K
  2 full-time founders, modest salaries
- **Compute** — €290K
  European servers, AI models for building and pilots
- **Go-to-market / legal** — €100K
  Sales, pilots, security tests, GDPR and AI Act counsel
- **Admin and buffer** — €66K
  Accounting, insurance, tools, contingency

What it gets us

- Month 6
  The first large company
  1 large, 10 mid-sized customers. A direct European connection to the AI models.
- Month 12
  €3.2M a year in sales
  4 large, 38 mid-sized customers, all growing every month. Security tested from outside.
- Month 13
  Seed round, €8M
  To build the sales team: 20 account executives in year two.

Our plan, not results. The split is our budget for 18 months; year one spends it at €55.5K a month. Customers' token costs are paid from what they pay us, not from this round. A year in sales (ARR) = licenses × €199 a month × 12.

Patron Technologies

The most powerful computer use agent ever.

 Built in Europe.

catalyst-research.ai

albert.ludemann@code.berlin · paul.fuechsel@code.berlin